



Online Strategy

Give "Bold Explorers" a rational reason for an emotional purchase.

- Use Lager Lessons as a door opener and to draw people into the fact that Budweiser is the Great American Lager.
- Convince "Bold Explorers" that Budweiser is the Great American Lager and why it should be an addition to their brand selections.
- Effectively communicate what gives Budweiser's unique perfect balance: Superior Ingredients, Unique Brewing Process, Unsurpassed Hetitage, and Top Quality/commitment.
 The perfect balance of flavor and refreshment.
- Make Budweiser the authoritative voice of the American Lager.
- Use tactics that engage Bold Explorers in appropriate and unique media (where they currently spend time online), offering an informative and educational message through user-focused interactive content.





Unique positioning within beer category

Perfect balance... of flavor & refreshment.

Product promise

ALL NATURAL INGREDIENTS

- Hops, rice, barley, malt, yeast and water
- Hop farms

HERITAGE

- Same recipe since 1876
- 5 generations

BREWING PROCESS

- 7 steps (longer than average)
- Handcrafted by brewmaster
- Beechwood aging
- Lager is the most difficult style to brew

QUALITY / COMMITMENT

- Daily tasting sessions
- Freshness/born-on dating
- Freshness crown
- 12 regional breweries
- constant innovation setting the standard

Reasons to believe





Historychannel.com Discovery.com TLC.com





Wired.com
Discovery.com
CNN.com





ESPN.com

BeerAdvocate.com





I bet I can tell you what goes into a Great American Lager just by looking at it.

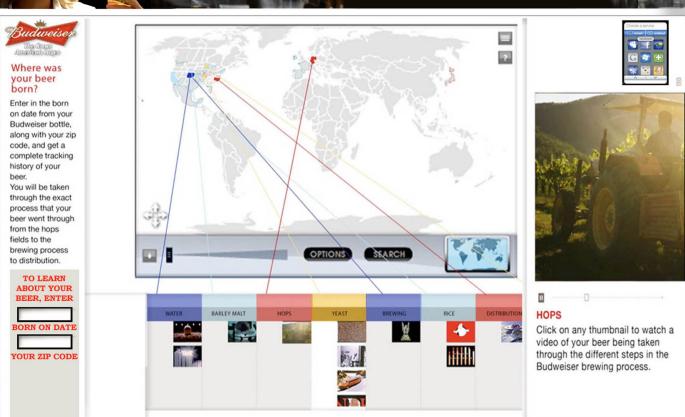
CLICK HERE to challenge me. You won't leave this site.

MEDIA

Concierge.com NationalGeographic.com



GRAB A COLD ONE NOW AND DISCOVER HOW YOUR BOTTLE OF BUD WAS BORN





GQ.com RollingStone.com Slate.com





TripAdvisor.com Frommers.com





TripAdvisor.com Frommers.com Travel sections of portals: Yahoo, AOL, MSN





BeerAdvocate.com ESPN.com Discovery.com GQ.com







MEDIABeerAdvocate.com

ESPN.com GQ.com





BeerAdvocate.com ESPN.com GQ.com





There's only one way to fully enjoy the Great Amerian Lager



I challenge you to a proper pour. CLICK HERE